





# WFDFI/ALIDE INTERNATIONAL CONFERENCE ON DEVELOPMENT BANKING IN THE 21<sup>ST</sup> CENTURY

ALIDE HEADQUARTERS PASEO DE LA REPÚBLICA 3211, SAN ISIDRO LÍMA, PERU THURSDAY, 8 OCTOBER 2015 15.00 - 18.30 HRS

The new age of globalization witnessed the balance of power in the world economy to shift to developing countries that are now becoming the engines of global growth and desiring to be stewards of their own futures. In the process, development banks continue to face huge challenges in the coming decade.

There is a revolution in development finance and it is due to the fact that multilateral development finance is now only a small drop in global financial flows. That is essentially due to the globalization of financial markets.

Most governments can now raise money directly from the international markets. In some regions private capital flows may exceed ten times the finance available from the multilateral banks. Hence It is no longer enough for development banks to play their traditional role of financial intermediaries, using their high rating to borrow cheap from international markets then lending on to countries at a narrow spread.

Then there is the Chinese factor where significant capital being made available by China, especially to those countries lacking access to capital markets, play an important role in development financing.

Thirdly there is the rise of regional development banks. Development Bank of Brazil, Venezuela based Development Bank of Latin America, CAF (Corporación Andina de Fomento), Development Bank of Southern Africa and most recently the BRICS Development Bank (or New Development Bank) are prominent examples. Some of these banks have a balance sheet larger than the World Bank The effects of this revolution – which has refocused thinking away from "shortages of finance" towards how to best harness available finance – are ongoing.

However, the principal raison d'être for the multilateral development banks has not diminished and they still have a valuable role to play as providers of counter-cyclical funds as they did during the 2008-09 global financial crisis.

These developments put on increasing responsibility on developing country development banks to shoulder higher share in the financing of development in their countries and in their regions.

The quest for sustainability will probably be the main challenge facing NDBs. They will continue providing long-term financing but at the same time will have to provide a range of other tools such as cheap short term loans, financing SMEs and leverage important sources through syndication. NDBs may also assist in building an inclusive financial sector.

A profound redefinition for development bank may even be necessary.

The conference will consider the future of Development Banking in two sessions. While the first will deal with the changes occurring in the Worldwide Development Banking –its Concepts and Achievements- the second session will deal with Public Policies and Fields of Action.

> Nuri Birtek Secretary General WFDFI/ADFIMI



## IN MEMORIAM

WFDFI regrets the sudden decease in January 2015 of Dr. Rommel Acevedo, the legendary Secretary General of ALIDE (la Asociación Latinoamericana de Instituciones Financieras para el Desarrollo), and former Secretary General of WFDFI.

On this occasion of WFDFI - ALIDE Joint Conference on Development Banking, we miss him dearly as he initiated the conference before his demise. We also remember the great contributions he has made to the work of ALIDE, to WFDFI and to development finance community at large.

## **WFDFI**

### (WORLD FEDERATION OF DEVELOPMENT FINANCING INSTITUTIONS)

The World Federation of Development Financing Institutions (WFDFI) was founded on June 13, 1979 among the Association of African Development Finance Institutions (AADFI) based in Abidjan, Cote d'Ivoire, the Association of Development Financing Institutions in Asia and the Pacific (ADFIAP) based in Manila, Philippines and the Latin American Association of Development Financing Institutions (ALIDE) based in Lima, Peru. The Association of National Development Finance Institutions in Member Countries of the Islamic Development Bank (ADFIMI) based in Istanbul, Turkey joined the WFDFI afterwards. To date, the four regional development financing associations have a total membership in excess of 320 development financing institutions (DFIs) in over 150 countries and territories (developing countries).

WFDFI was formed for a felt need that the international economic order in the 1960's will have to evolve from one that has so far been largely shaped by the exigencies of the industrialized countries into one where developing countries have a stronger voice in the directions it should take. But greater participation in the shaping of a new world required developing countries to be increasingly responsible for and reliant on themselves. It also meant that economic development in developing countries should drive its momentum from cooperation and understanding not only from developed countries but more so from among themselves, through their individual and collective imagination and initiatives.

The WFDFI upholds the primacy of its commitment to the development of the regional associations as well as individual member-DFIs, varied and diverse may they and their programs be. More particularly, it supports not only the traditional role of development banking but also the more aggressive thrust of diversification now gaining foothold in most DFIs in order to ensure the continued impact of DFIs in the economic development of their respective areas. The WFDFI considers itself as the global focal point for institutions providing and promoting sustainable development finance. Its vision is to be the world's preeminent knowledge and advocacy network on sustainable development finance.

### GOVERNANCE

**General Assembly:** The supreme body composed of the Chairmen/Chief Executive Officers of the Ordinary Regional Members that holds all the authority necessary to accomplish the aims of the Federation.

**Board of Governors :** The governing body composed of the Secretaries General of each of the Ordinary Regional Members, is responsible for the overall supervision of the General Secretariat and of the Secretary General.

**Management :** The management of the Federation is carried out by the General Secretariat under the direction of the Secretary General who is the chief executive officer of the WFDFI.

Since 1994, the secretariat has been assumed by each regional association on a rotational basis for a three- year period. ADFIMI, Association of Development Finance Institutions in the Member Countries of Islamic Development Bank presently undertakes the secretariat of the federation. Mr. M. Emin Özcan, Chairman of ADFIMI is therefore also the Chairman of WFDFI and Mr. Nuri Birtek, SG of ADFIMI is also the SG of the WFDFI.



Mr. Özcan, born in 1960, graduated from Ankara University, Faculty of Political Sciences, Department of Economics in 1982. He began his professional life at Isbank as an Assistant Auditor in 1983. Following this, he assumed different positions at Albaraka Türk Katılım Bankası A.Ş. Mr. Özcan served as Executive Director of the Board at Halkbank between March 2003 and April 2005. At the same time, he served as the bank representative for the Institute of International Finance (IIF) and board member at DemirHalk Bank / Netherlands, Halk Yatırım Menkul Değerler

A.Ş. and Halk Finansal Kiralama A.Ş. Mr. Özcan was a member of the Board of Directors of Ziraat Bank between April 2005-May 2010 and he also served as Chairman / board member of various subsidiaries of Ziraat Bank. He served as Vice Chairman of the Board of Halkbank between April 2010 and March 2013. Appointed to VakıfBank's Board of Directors on March 29th, 2013, Mr. Özcan currently serves as Deputy Chairman of the Board of Directors. He is a member of the Bank's Audit Committee and Credit Committee.

8 OCTOBER 2015, LIMA, PERU



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### Present Secretaries General of Member Associations who constitute the Board of Governors of WFDFI are:



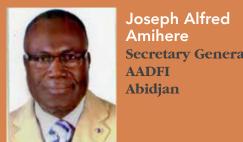
Nuri Birtek Secretary General ADFIMI / WFDFI İstanbul

Nuri Birtek, has been the Secretary General of ADFIMI since 2006. Prior to that, he worked for State Planning Organization (SPO) of Turkish Prime Ministry where he was Director of Centre for EU Education and Youth Programmes. During his tenure, Turkey gained accession to the EU Education and Youth Programmes that includes Erasmus Exchange Programme.

He served as the Head of Department for Bilateral Economic Relations and Technical Cooperation Department of SPO for many years. He

began his career at Etibank, a state owned Mining and Chemicals Bank in 1971.

He holds BSc (Engineering) from Imperial College, University of London and MSc (Engineering) from the University of the Witwatersrand.



**Secretary General** 

Mr Joseph Alfred Amihere is the Secretary General of the Association of African Development Finance Institution (AADFI) since 2001.

Prior to his appointment as Secretary General of the Association, he worked as Consultant for several Finance Institutions, particularly the African Development Bank (AfDB), where he worked many years in the Conference, Boards, Projects, Communications/Information Departments.

He studied at the University of Ghana, Legon-Accra and at the University of Cocody in Abidjan, Cote d'Ivoire. He also studied at Emile Wolf

College of Accountancy in London, UK.

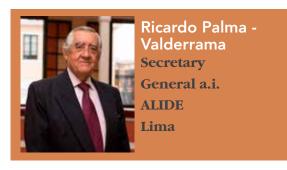
He participated in several International Seminars, Workshops, Symposiums, Conferences as Private Consultant and as the Secretary General of the Association of African Development Finance Institutions (AADFI).



Octavio B. Peralta Secretary General ADFIAP Manila

Mr. Peralta, Filipino, is presently the Secretary General of the Association of Development Financing Institutions in Asia and the Pacific (ADFIAP), the focal point of 102 development banks and other financial institutions engaged in sustainable development financing in 40 countries and territories in the Asia-Pacific region. He is a Fellow of EDI-World Bank and the Institute of Corporate Directors in the Philippines. He sits in the Advisory Boards of the Association for Sustainable and Responsible Investment in Asia (ASrIA) and the U.N.'s Economic and Social Commission for Asia and the Pacific (ESCAP) Business Advisory

Council. Advocating for the professionalization of association managers and leaders in the country, he is the Founding Chairman of the Philippine Council for the Advancement of Association Executives (PCAAE).



Special Representative, ALIDE, International Organizations and Non Regional Countries; and presently Acting Secretary General, Latin American Association of Development Financing Institutions (ALIDE).

Lawyer, Pontificia Universidad Catolica del Peru; and Banking and Finances, American University, Washington, D.C. International banker:

Inter-American Development Bank (IDB), Washington, D.C.; Manager, Banco Industrial del Peru; Secretary General, ALIDE; General Manager, Arab Latin American Bank; Advisor to General Management, Banco de Credito del Peru; Executive Director, IDB and Inter-American Investment

Corporation, Washington, D.C.; Executive Director, Organizing Commission, IDB Board of Governors Meeting (Lima, Peru 2004); President, Advisory Committee, Cuerpo de Gestores Voluntarios de Desarrollo (Corporacion Financiera de Desarrollo, COFIDE, Peru), and President, Multisectorial Commission responsible of obtaining that Lima, Peru, be the site for the Annual Meetings of the Board of Governors of the World Bank/IMF in October 2015. Former President of the Bankers' Club, Lima, Peru.

## LIST OF SPEAKERS / MODERATORS

(In the order of their appearances)



## MARÍA SOLEDAD BARRERA

President of ALIDE and President, Corporación Financiera Nacional (CFN), Ecuador



MEHMET EMİN ÖZCAN

Chairman, WFDFI, ADFIMI; Vice Chairman, Board of Directors, Vakıfbank, Turkey



### PATRICK DILAMINI

Chairman of AADFI and CEO of Development Bank of Southern Africa (DBSA)



## THABO THAMANE

Alternate Executive Committee Member (Southern Africa), AADFI -Botswana



## LUIS FERNANDO ARBOLEDA

Vice President of ALIDE and President, Financiera del Desarrollo (FINDETER), Colombia



**REFİK AKINCI** 

Head of Development Finance Institutions, Industrial Development Bank of Turkey (TSKB)



**JORGE RAMOS** 

Director of ALIDE and General Manager, Corporacion Financiera de Desarrollo (COFIDE), Peru







# LIST OF SPEAKERS / MODERATORS

(In the order of their appearances)



PIERRE JACQUET

President, Global Development Network (GDN), New Delhi – Washington (Invited by ADFIMI)



SALVADOR MARIN

President, Compañía Española de Financiación del Desarrollo (COFIDES), Spain (Invited by ALIDE)



DEBASISH MALLICK

Deputy Managing Director, Export-Import Bank of India



## KHALID ABDULLA AL-MANA

Executive Director of Business Finance, Qatar Development Bank



## JOÃO CARLOS FERRAZ

Managing Director at the Brazilian Development Bank, BNDES, Brazil



ROMY CALDERON

Chief Economist & Head, Economic Studies and Information, ALIDE



NURİ BİRTEK

Secretary General, ADFIMI / WFDFI, Turkey



#### MARIA SOLEDAD BARRERA

Maria Soledad Barrera is President of ALIDE and Chairman of the Board of Corporación Financiera Nacional (CFN), from Ecuador. She was born in Quito, and studied business administration at Universidad Católica, international trade in Spain, and has a Master Degree in International Management from The Global Management School, USA. Before she was appointed at CFN, she was the General Manager of Banco del Estado. Marisol Barrera worked for the Development Bank of Latin America (CAF) in the financial area and was committee member in the Investment Fund for the Business Development of Small and Medium Enterprise (Fide). She also participated in preparing the CAP Credit Manual. She was member of the International Affairs Commission of the Caracas Chamber of Commerce, and guest speaker at Universidad del Zulia, Maracaibo, Venezuela, in the international finances post-graduate program.



#### PATRICK KHULEKANI DLAMINI

Mr. Patrick Khulekani Dlamini was elected Chairman of the Association of African Development Finance Institutions (AADFI) during the 41st Ordinary General Assembly of the Association held in Abidjan (Republic of Côte d'Ivoire) on 27th May, 2015.

Mr. Dlamini has been Chief Executive Officer and Managing Director of Development Bank of Southern Africa (DBSA) since 1st September 2012. Prior to this appointment, he served as Chief Executive Officer at Air Traffic and Navigation Services (ATNS) Company of South Africa. He was formerly Executive Vice-President and General Manager responsible for Cargo at South African Airways (SAA) as well as Business Unit Executive at Transnet Limited.

Mr. Dlamini graduated with a Bachelor of Commerce (B Comm) degree at the University of Durban-Westville. He also held an Executive Development Programme (EDP) from the University of the Witwatersrand's Business School (WBS).

He is currently Chairperson of Civil Air Navigation Services Organization (CANSO) Africa Region and a member of the Institute of Directors (IOD).

Mr. Patrick K. Dlamini brings to the Association's leadership his rich experience in Management and Infrastructure Development.





THABO THAMANE

### **REFİK AKINCI**



Mr. Refik Akıncı was born in Ankara in 1967 and graduated from Istanbul University with a BA in Economics. After a work experience of 3 years in various private sector companies in Turkey he completed his military service and joined the Industrial Development Bank of Turkey (TSKB) in which he started to work as a junior project economist. During his employment in the Economic Research Department of the bank between 1994-2001, he was the sector expert for tourism, energy, food, paper, woolen textiles, media and documentation sectors and did an MSc on International Banking & Financial Services at University of Reading through the joint scholarship of Turkish Banks Association and British Council. He was Department Head for Economic Research between 2002-2014 during which he was also in charge of the engineering department of the bank for 3 years. Currently, he is working as the Head of Development Finance Institutions Department of TSKB which is responsible from identification, origination, allocation, disbursement and overall internal/ external management of the long-term concessional funds to be extended to the Bank by DFIs such as IBRD, EIB, KfW, IDB, CEB, AfD, EBRD, JBIC and IFC that constitute more than 2/3 of the total liabilities of the institution.

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### JORGE LUIS RAMOS

Jorge Luis Ramos is a Director in ALIDE and the General Manager of Peru's Financial Development Corporation - COFIDE. He received his professional title as a lawyer from the School of Law and Political Sciences at Universidad de Lima; he holds a Master Degree in Business Administration from Universidad Peruana de Ciencias Aplicadas (UPC). He has specialized at the CEOs Management Program at Kellogg School of Management and at the Corporate Governance and Performance Program en Yale School of Management. He is a member of the board at Petroperú S.A. and at the Development Bank of Latin America – CAF. He used to be the Human Resources Manager of the Peruvian Corporation of Airports and Commercial Aviation (CORPAC).



### LUIS FERNANDO ARBOLEDA GONZÁLEZ

Business Administrator, with a specialization in the Administration of Public Services from the Ibero-American Institute of Public Administrator from Spain, has studied the Top Management Program at the School of Administration at Universidad de los Andes and the Senior Management Program at the Pan American Institute of Senior Management at Universidad Panamericana in México and the Business Senior Management Program - PADE, at INALDE – Universidad de la Sabana. He was mayor at the city of Manizales between 1986 and 1988. In the same city, he was the General Manager of the Manizales Public Utilities and worked at the Municipal Secretary of Treasury as the General Accountant. Arboleda González has 30 years of work experience, 19 in the public sector, and 11 working independently, advising international bodies, such as the Inter-American Development Bank, governmental bodies, such as the Environment, Housing and Territorial Development, and utilities companies, such as Empresa Metropolitana de Aseo S.A. E.S.P. –ESMAS.



### **PIERRE JACQUET**

Pierre Jacquet is President of the Global Development Network (GDN), a public international organization headquartered in New Delhi (India) whose mission is to support economists and social scientists in developing countries so that their work can inform better local development policies. Before GDN, he was between 2002 and 2012 Chief Economist of the French Development Agency (AFD) and also served as its Executive Director in charge of strategy from 2002 to 2010. Preceding AFD, he was Deputy Director of the French Institute on International Relations (IFRI), where he was responsible for the economic program and was Chief Editor of IFRI's quarterly review Politique Etrangère.

Pierre Jacquet also teaches Economic Policy at the Ecole nationale des Ponts et Chaussées (ENPC), a renowned French graduate engineering school. From 1994 to 2012, he was President of the Department of Economic and Social Sciences and Professor of International Economics at ENPC. He has also lectured in various business schools and universities such as INSEAD and CEDEP, Sciences-Po, the Paris School of Economics (PSE) and Ecole nationale d' Administration (ENA). He is a member of the Cercle des Economistes, an independent group of 30 French economists taking an active part in the public debate. He sits on the Scientific Committee of the Fondation pour l'Agriculture et la Ruralité dans le Monde (FARM) and on the Scientific Council of ENPC.

His major research interests are in international economic relations, collective action and policymaking, the provision of global public goods, development and sustainable development. Pierre Jacquet is a former (elected) Chairman of the OECD Development Assistance Committee Poverty Reduction subsidiary body (POVNET) on pro-poor growth, where he presided over work programs focusing on agriculture, infrastructure, the role of the private sector, social policies and employment. He has published more than 80 articles or book chapters and 200 press columns, and co-authored the textbook Economic Policy: Theory and Practice (Oxford University Press, 2010).





# SHORT RESUMES OF CONTRIBUTORS - Except WFDFI Members

(In the order of their appearances)



### SALVADOR MARÍN HERNÁNDEZ

Chairman and CEO of COFIDES (2012-). Prior to his present appointment (2008-2012). Mr Marín Hernández was Regional Minister of Economy and Finance (2011-2012) and Ministry of Universities, Enterprise and Research (2008-2011) of the Community of Murcia (Spain). He has presided institutions such as the Regional Institute for Internal Development of Murcia (development agency for the furtherance and internationalization of SMEs) and served as vice-president of the regional government's Comprehensive Internationalization Committee. Holder of a PhD. in Economics and Business Administration (earned with an award for special distinction), he chaired the Organización de Economistas de la Educación (organisation of education economists) from 2003 to 2007 and from 2007 to 2009, the Corps of Financial Information Experts, a body under the aegis of the General Council of the Chartered Institutions of Economists of Spain. He has many years of teaching experience in Spanish, Latin American and U.S. business schools and universities and has provided SMEs and financial institutions with national and international consultant services in areas such as strategy, economics and financial information.



### DEBASISH MALLICK

Mr. Debasish Mallick, Deputy Managing Director, Export-Import Bank of India

Mr. Debasish Mallick has been appointed by the Government of India as Deputy Managing Director of Export-Import Bank of India w.e.f 21st July 2014. The responsibilities in Exim Bank include Corporate Banking, Overseas Investment Finance, and Export Credit among others.

Prior to this appointment, Mr. Mallick was the Managing Director and CEO of IDBI Asset Management Company Ltd., where he had intensive and extensive experience in dealing in the Equity and Debt Capital markets in India.

A post graduate in Economics and a Certified Associate of Indian Institute of Bankers, Mr. Mallick has nearly three decades of experience in the Banking industry, in the areas of Corporate Banking, International Banking, Resource Mobilization, Treasury and Retail Banking, among others. Mr. Mallick has specialized interest and experience in the following fields:

1. Development Banking

Infrastructure Finance – Port and Road sector and Renewables

Project financing in various sectors including core industries viz. Engineering, Shipbuilding and Automobile.

Overseas Investment Finance-Infrastructure & Project Financing 2. Banking

Financial inclusion – working to reach finance to the grassroots

- 3. Capital Market
  - Equity & Debt Capital markets to create structured financial solutions for Sustainable growth.

Mr. Mallick is working towards arriving at optimising financial solution in Development Finance, Project Finance and Banking through a meaningful marriage of Capital market and Banking.



### KHALID ABDULLA AL-MANA

Mr. Khalid Abdulla Al-Mana is the Executive Director of Business Finance of Qatar Development Bank (QDB) - the leading development and financing body driving the growth of Qatar's private sector and its contribution to GDP. Mr. Al-Mana previously held leadership positions at Royal Dutch Shell and Qatar Foundation. Mr. Al-Mana holds a Bsc in Finance from Kind Fahad University of Petroleum and Minerals, and has received several specialized diplomas from London Business School and the Brookings Institute. He is currently a Board Member elect at the Middle East Leadership Association (MELA) and Chairman of Alshams Advanced Lighting Technologies.



### JOÃO CARLOS FERRAZ

João Carlos Ferraz is Managing Director at the Brazilian Development Bank, BNDES. BNDES is responsible for most of the long term financing in Brazil with the mission to foster the country sustainable, inclusive and competitive development. João Carlos has been at BNDES since 2007 coordinating its research programme, corporate planning and financial policy design and risk management.

Previously he headed the Division of Productivity and Management at the United Nations Economic Commission for Latin America and the Caribbean in Santiago, Chile. He is Professor in Economics at the Instituto de Economia, Universidade Federal do Rio de Janeiro since 1986 (presently on leave). João Carlos holds a doctorate degree from the University of Sussex, UK, and he graduated in economics and journalism from the Universidade Católica de Minas Gerais, Brazil.



### **ROMY CALDERÓN ALCAS**

Economist, with Postgraduate Studies in Economy at Pontificia Universidad Católica del Perú, and MBA with a major in finances from Universidad del Pacífico.

He works as the Head Economist at ALIDE – the Latin American Association of Development Financing Institutions, the international body that represents the institutions financing development in Latin America and the Caribbean; the regional forum on banking and financing for the economic and social development.

He has published several articles and papers, among which we can mention "Development Banking in Latin America and the Caribbean", published by the Economic Commission for Latin America and the Caribbean (ECLAC). He has specialized in financing at the UNCTAD International Trade Center, the Japan Development Bank, ALIDE, and has held training internships at development banks in Latin America and Europe.

He has taught "Financing for Development" in several institutional and university programs, at Universidad Nacional de Ingeniería; Assistant Professor at the Post-graduate School of the Pontificia Universidad Católica del Peru and Microeconomics Assistant Professor at the Graduate Navy School.



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## FORMER CHAIRMEN AND SECRETARIES GENERAL

### **WFDFI CHAIRMEN**

VICENTE R. JAYME, PHILIPPINES, 1979

RENÉ AMICHÍA, IVORY COAST, 1980-1985

GUSTAVO PETRICIOLI, MEXICO, 1986-1987

MOHAMMED AISSAOUI, MOROCCO, 1988-1989

SURESH S. NADKARNI, INDIA, 1990-1992

OSCAR ESPINOSA VILLAREAL, MEXICO, 1992-1993

HINDEMBURGO C.PEREIRA-DINIZ, BRAZIL, 1993-1994

CHANG-DAL KIM, KOREA, 1994-1996

ASWIN KONGSIRI, THAILAND, 1996-1998

SALEH GHAZALI, MALAYSIA, 1998

SAFA OCAK, TURKEY, 1999

SUDI APAK, TURKEY, 1999-2000

ORHAN GÜLEÇ, TURKEY, 2000-2001

MD. NOOR YUSOFF, MALAYSIA, 2001-2002

GONZALO RIVAS GÓMEZ, CHILE, 2002-2003

WILLIAM HAYDEN QUINTERO, COSTA RICA, 2003-2004

MARIO LABORÍN, MÉXICO, 2004-2006

NICOLLA ANGELUCCI, EL SALVADOR, 2006-2008

LUIS REBOLLEDO, PERU. 2008-2009

ROBERTO SMITH, BRASIL, 2009

NIHAL FONSEKA, SRI LANKA, 2010-2012

DATUK WAN AZHAR, MALAYSIA, 2012

M. EMIN ÖZCAN, TURKEY, 2013-PRESENT

### **SECRETARIES GENERAL OF WFDFI**

JOSÉ ELÍAS GALLEGOS, SPAIN, 1979-1986 RAMÓN ALVAREZ, SPAIN, 1986-1989 ENRÍQUE SANCHEZ BLANCO, SPAIN, 1989 PEDRO SAN MIGUEL, SPAIN, 1990 JOSÉ IGNACIO DE RAMON, SPAIN, 1990-1992 JOSÉ ARNAIZ, SPAIN, 1992-1993 FRANCISCA OROSCO, SPAIN, 1993-1994

ORLANDO PEÑA, PHILIPPINES, 1995-1998

ORHAN SAGCI, TURKEY, 1999-2002

ROMMEL ACEVEDO, PERU, 2002-2009

OCTAVIO B. PERALTA , PHILIPPINES, 2010-2012

NURI BIRTEK, TURKEY, 2013-PRESENT





SCHEDULE

### **15.00** Registration

5.00	negotiation
5.30	Opening of the Conference
	- Eng. MBA. Maria Soledad Barrera, President of ALIDE and President, Corporación Financiera Nacional (CFN)
	Ecuador
	- Mr. Mehmet Emin Özcan, Chairman, WFDFI & ADFIMI; Vice Chairman, Board of Directors, Vakıfbank, Turkey
15.40	Worldwide Development Banking –
	(Concepts and Achievements)
	Moderator: Mr. Patrick Dlamini, Chairman of AADFI and CEO of Development Bank of Southern Africa (DBSA)
	Speakers:
	- AADFI – Mr Thabo Thamane, Alternate Executive Committee Member (Southern Africa), AADFI, Botswana
	- ADFIAP – Mr. Octavio B. Peralta, Secretary General, ADFIAP "DFIs: A Global Situationer"
	- ADFIMI – Mr. Refik Akıncı, Head of Development Finance Institutions, Industrial Development Bank of Turker (TSKB) "Concepts and Achievements: The Turkish Case"
	- ALIDE – Mr. Jorge Ramos, Director of ALIDE and General Manager, Corporacion Financiera de Desarrollo (COFIDE) Peru
16.30	Public Policies and Fields of Action:
	(Financing for Development; Funding, Lending, Investments and Technical Assistance; Infrastructure; Climat Change; Productive, Social and Service Sectors; and Foreign Trade)
	Moderator: Mr. Luis Fernando Arboleda, Vice President of ALIDE and President, Financiera del Desarroll (FINDETER), Colombia
	Speakers:
	"Public Development Banks and Development Finance: toward a new model"
	- Mr. Pierre Jacquet, President, Global Development Network (GDN), New Delhi - Washington (Invited by ADFIM
	- Mr. Salvador Marin, President, Compañía Española de Financiación del Desarrollo (COFIDES), Spain (Invited b ALIDE)
	- AADFI – Mr. Patrick Dlamini, Chairman of AADFI and CEO of Development Bank of Southern Africa (DBSA)
	- ADFIAP –Mr. Debasish Mallick, Deputy Managing Director, Export-Import Bank of India "Development Bankin and Cross Border Investment – Indian Experience
	- ADFIMI - Mr. Khalid Abdulla AL-Mana, Executive Director of Business Finance, Qatar Development Bank, Qatar
	- ALIDE – Mr. João Carlos Ferraz, Director, BNDES, Brazil
7.30	Questions and Answers
18.00	Summary/Conclusions and Recommendations:
	Mr. Romy Calderon, Chief Economist & Head, Economic Studies and Information, ALIDE
8.15	Closing – Mr. Nuri Birtek, Secretary General, ADFIMI / WFDFI
8.30	Cocktail offered by Corporación Financiera de Desarrollo (COFIDE)

(COFIDE), the Peruvian national development bank. No more than 10 minutes will be allowed for each presentation.

Interpretation service will be provided (English/Spanish and viceversa).

Coffee will be available to the participants during the Conference.

**Special Sponsor:** Corporación Financiera de Desarrollo (COFIDE)

#### **Contact details of WFDFI Secretariat**

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